

Rock Hall Yacht Club, Inc.
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Board Minutes

June 13, 2007

The meeting, held at the Rock Hall Yacht Club, was called to order at 7:05 PM by Commodore Chip Lieber. Directors present were: JoAnn Fairchild, Jennifer Lieber, Ron Mansfield, Peter Metcalf, Patrick O'Connell, Chuck Parry, Linda Parry, Sally Powell, and Fred Welsh. Dyer Harris, Jane Rogers, and Jim Trammell were excused. Jeff Robinson was present.

The minutes of May 9, 2007, were approved.

Treasurer's report - Fred Welsh's report was approved as presented. He noted net income (loss) for May was (\$5,704) quite close to the budgeted (\$6,080). The cumulative net income for the year remains about \$13,400 below budget, approximately unchanged from April. The cash situation remains essentially unchanged, but we ended May with a large accounts payable balance (\$6,600). These bills have been paid, meaning we took an early cash hit in June. Bar expenses were high in May, and he presented a separate analysis of the bar situation. He noted cash expenditures in progress as follows: About \$9,000 YTD for floating dock, and about \$1,300 YTD (higher than the amount approved by the board) for the kids' playroom. He reiterated that the board should approve all capital expenditures. The board agreed that it is important to control cash expenditures.

Finance – Peter Metcalf said the committee has started to audit the Club's financial records and stock holder records. He said is important for the club manager to maintain records in the club office, noting that 2005 minutes of board meetings seems to be missing. Welsh said that treasurer's reports are already on file in the upstairs office; Fairchild said there is also a folder of Club meeting minutes as of November 2006 when she came on board as secretary. Metcalf thanked the club manager for her role in helping to organize the records.

Membership – Chip Leiber presented a report on behalf of Jane Rogers and Jim Trammell. The Board approved the four new membership applications: Joseph and Katherine Cole, Matthew and Jacqueline Donovan, Madge Haven, and Charles and Nancy Wojciehowski. Todd Orr has requested inactive status. Chris and Patty Peters submitted a resignation letter.

Linda Parry suggested we have plenty of membership applications on hand for the upcoming One-Design Regatta/70th Anniversary celebration. Chuck Parry relayed a message from Jim Trammell, who wonders if he should tender his resignation from the board as he is ill with heart problems.

Regattas/Club Sailing –Fairchild reported on behalf of Dyer Harris that we're looking forward to the Down River Race this Friday, followed by the One-Design Regatta over the weekend. Harris is PRO, and volunteers have committed to registration, scoring, chase and mark boats. Commodore Lieber thanked Chester River Yacht & Country Club for their Down River help.

Junior Sailing – Chuck Parry said Junior Sailing starts tomorrow and the racing team starts on Monday. He expects the School will do better than break even.

Communications – Linda Parry reported the July newsletter is almost ready to go. It will feature new RHYC camping guidelines, dog policy and pool rules. All were unanimously approved by the board. Our July newsletter will also promote swimming lessons and water therapy at the Club, which will be taught by Denise Tontarski.

Social – Jennifer Lieber said drink prices and bar issues were resolved at the committee level earlier today. Ali Skinner was named chair of the bar committee. Lieber said we're back to our old drink prices, e.g., a large cup of beer for one dollar.

Buildings & Grounds – Pat O'Connell said the pool opened on schedule. A new lifeguard starts on Friday. The defibrillator is now located at the end of the bar. He ordered new trashcans. He recommends we get new tables and chairs for the deck. Commodore Lieber thanked Pat and all the volunteers who helped to get the Club in such good shape.

Waterfront – Ron Mansfield said boat stickers are working. At the end of June he will chase down anyone who hasn't paid. He recommends we add four pilings. Fred Welsh noted that it's a perfectly reasonable request, and so is the request for new deck furniture, but we need to prioritize. As the board agreed earlier tonight that we need to collectively approve capital expenditures, it was decided that a list of priorities be prepared and reviewed at a future meeting. We was also agreed to reactivate the strategic planning committee to help address the overall needs of the Club. Fairchild said the process of how we address project proposals is important. Welsh said we need details and at least round numbers before we can act on a committee's recommendation. Metcalf said let's budget for the priority items. Parry said let's decide what's a priority.

Commodore's Comments

Lieber thanked all the volunteers for contributing significant time to the floating dock, and he thanked Mitch Grieb for his willingness to help build a gangway to the floating dock.

New Business

Linda Parry said we could cancel the help wanted ads we've been running for catering. The social committee recommends we go back to an in-house chef. They've been interviewing candidates and have found an experienced chef who is interested in the job. Details are still being ironed out, but it looks like he may be able to start mid-summer. She gave an overview of the chef's job description. The committee thinks reservations and revenue would increase by going to an in-house chef that directly oversees the quality of food and wait service.

As there was no further business, old or new, the group adjourned at 9:15 PM.

Respectfully submitted,

JoAnn Fairchild
Secretary

7/11/07